# MARKETING AND PROMOTIONS

Essex ActivAte's main aim is to support families and communities through engaging activities, accessible resources, and nutritious meals. Marketing and communications are key to ensuring we reach those who can benefit most from our programme.

## **KEY FOCUSES**

 $\bigcirc$ The HolidayActivities voucher code parent journey

 $\bigcirc$ Increasing reach and engagement of the programme

## **KEY TARGET AUDIENCES**

Schools



Partners/carers













## HOW DO WE REACH AND ENGAGE OUR TARGET AUDIENCES?

## Some of our marketing methods



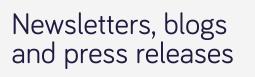
Social media and paid ads



Sharing feedback and storytelling

Printed materials flyers/posters

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Community events and school relationships



Bus stop and radio adverts



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ay, colouring, crafts, baking and much



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TIV Vale



### Free holiday clubs, fun activities and food across Essex and Thurrock!

Specialist SEND, mental wellbeing and youth clubs

Sports and games, arts and crafts, cooking and so much more

Autritious snacks and tasty meals

Run by gualified, local club providers

Family support, resources and guidance

Discretionary paid and paid for spaces

### WHAT IS ESSEX ACTIVATE?

Essex ActivAte is the name for the extrained order clubs run by Active Esset During school holidays, local club providers across the county deliver free holiday clubs and fun activities to get eligible primary and secondary children active, as well as support and secondary children active, as well as support yous, Luteren to enhance their wellbeing.

Please only book your child/ren a space at an Essex ActivAte club if they will attend. If they are booked on and do not attend, other children may miss out on this beneficial opportunity across the holidays.

www.activeessex.org Q)

C @EssexActivA







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> Scan the QR code to find out more about free, local clubs near you and how to book on!

HELPING CHILDREN AND YOUNG PEOPLE Get active I get creative I get cooking

FREE HOLIDAY CLUBS FOR CHILDREN

AND YOUNG PEOPLE ACROSS ESSEX

AND THURROCK THIS SUMMER!







Our clubs are government funded for children on benefits based free school meals or from low income working families



activeessex.org

### ACTIV<sup>3</sup>alg #NEURODIVERSITYWEEK

des us, as parents of a dea respite. My son loves and to attending. Seeing ress his excitement by and stimming with joy ming. The club caters needs, giving us peace of mind. FEEDBACK FROM FAMILIES

Our son loves this club and has attended for years! I don't know how we'd get through the holidays without it! JTD is very well run and organised, and the staff always go above and beyond. I cannot thank them enough, as we rely on their activities in the holidays. The activities get more fun and better each year. The care is incredible as it's so hard to find for my SEND child. I value JTD and cannot thank them enough for the help and support they provide! — Parent from Thurrock

> Helping children and young people GET ACTIVE | GET CREATIVE | GET COOKING



# WHAT CAN YOU DO?

The Essex ActivAte programme provides a fantastic opportunity for eligible families to access enriching activities and healthy meals during the holidays. To maximise participation, here are key ways to help you market and promote your offer:

## KEY MESSAGING

Highlight your unique provision and the fun and exciting activities that you offer for children and young people to enjoy

Emphasise the provision of healthy meals and snacks that can support families during holidays financially

Continue to use the HolidayActivities voucher code messaging and not 'WONDE' to ensure families have a smooth booking process



Don't forget to utilise the Essex ActivAte Partner Hub, which provides resources for delivery partners, including government guidance, training, and marketing tools!

- your activities
- #HAF2025

- your local areas
- Contact local magazine agencies or newspapers to add in your own advertisements
- Display posters/flyers on local school, community and supermarket noticeboards, as well as in GP surgeries and other places families may attend



### ENGAGE DIGITALLY

• Use social media platforms like Facebook, Instagram and TikTok to share posts, photos, and videos of

• Create eye-catching graphics and use the hashtags #EssexActivAte and

• Utilise targeted social media ads to reach families in your local area Create Facebook or Whatsapp parent groups to keep families connected

## COLLABORATE LOCALLY

- Partner with schools to distribute flyers and letters to eligible families and build relationships
- Work with community centers, libraries, and food banks to help speak to families
- Attend local community events to directly engage with families and talk about the ActivAte offer

## PRINT MATERIALS

• Create your own or use our flyers to do leaflet drops to houses in

### TELL A STORY

- Share feedback and success stories from young people who have attended your clubs to build trust
- Create short videos or reels showcasing children enjoying activities and meals, to help promote your provision
- Use vibrant, eye-catching graphics in all promotional materials, as well as the correct branding